# BOARD OF LOS ANGELES CONVENTION AND TOURISM DEVELOPMENT COMMISSION

# Special Meeting Minutes January 16, 2019

The Board of Los Angeles Convention and Tourism Development Commission (Board) convened a special meeting on Wednesday, January 16, 2019 at 10:30 a.m. at the Los Angeles Convention Center (LACC), located at 1201 S. Figueroa Street, Los Angeles, CA 90015, in the Executive Board Room.

#### PRESENT:

President, Jon F. Vein Vice President, Otto Padron Commissioner Stella T. Maloyan Commissioner David Stone

#### ABSENT:

Vacant Position

#### PRESENTERS:

Ellen Schwartz, AEG Ben Zarhoud, AEG Doane Liu, CTD Tom Fields. CTD

### Item 1. Call to Order / Roll Call

President Vein called the meeting to order at 10:44 a.m.

Item 2a. Public Comment

None

Item 2b. Neighborhood Council

None

Item 3a. Approval of the regular meeting minutes from November 7, 2018

## **UNANIMOUSLY APPROVED**

## Item 4a. Executive Director Report

Mr. Doane Liu provided an overview of his activities since the last Board meeting, which included: hosting an Auto Show reception; a speaking engagement at the Valley Industry Commerce Association; tour of the Long Beach Civic Center; travel to Pittsburgh, Pennsylvania for the Professional Convention Management Association conference; and participating in several meetings to discuss expansion and modernization, hotel incentive agreement, support of the Olympia Project, client meetings with LATCB, and the tourism master plan.

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# Item 4b. AEG Monthly Update - November

Ms. Ellen Schwartz recognized the employee of the quarter, Stephanie Rodriguez. Ms. Schwartz reported that LACC had hosted twelve major events, one of which was a citywide event, resulting in over 54,000 attendees, in addition to hosting three filmings. Mr. Ben Zarhoud, Vice President of Finance, presented the financial data for November, reporting \$4.3M in gross revenue. Mr. Zarhoud reported an 80% occupancy rate, which is lower than last year. Mr. Zarhoud also reported \$18.4M economic impact: \$9.58M from citywide events and \$8.80 from short term business.

# Item 4c. LATCB Monthly Update

None

# Item 4d. CIP Update

Tom Fields provided a summary of the ongoing CIP items as well as a list of the completed items.

# Item 5a. Discussion: Status Update on Tourism Master Plan

Item was tabled until the next meeting of the Board.

### Item 6. Action Items

None

### **ADJOURNMENT**

The meeting was adjourned at 11:19 a.m.